mcbee

INSIDE STORY

Virginia Hospital Recovers Over $750,000 Annually in Reimbursement with McBee's Revenue Integrity Program

Client Profile:

A regional Virginia hospital affiliated with a prominent health system.

The hospital was not capturing appropriate revenue for all services rendered for outpatients.

McBee conducted a thorough review of payor contracts and processed outpatient claims to ensure compliance and accurate revenue capture going forward.

CHALLENGE

Due to the constant flux in regulations, the hospital was not successful in capturing appropriate revenue for services rendered and was also not meeting compliance standards. To address these challenges, the need for a comprehensive review of their outpatient charges in relation to payor contracts was required.

The hospital sought to uncover lost revenue through a retrospective claims review, as well as optimize outpatient revenue going forward. They engaged McBee's Revenue Integrity Services to address discrepancies within the hospital's charge description master (CDM), billing errors, charge capture, and potential contract issues.

SOLUTION

McBee implemented an integrated solution to provide a thorough review of payor contracts and processing of the client's outpatient claims.

Through this holistic approach, McBee captured the revenue for the hospital, in addition to recovering revenue that was not reimbursed. During this process, potential opportunities were recognized and then reviewed by McBee certified coders and consultants to validate the potential opportunities were compliant and supported by the patient's medical record. After the documents were confirmed and approval was obtained, the claims were adjusted with the additional charges and submitted to the payor for the additional reimbursement.

Based on the findings of the review, process improvements were recommended to the hospital to continually optimize accurate outpatient revenue going forward.

RESULTS

Through McBee's custom solution, the hospital recovered over $750,000 in additional reimbursement in 10 months. In addition, it's projected they have the potential to generate $700,000 annually going forward as a direct result of process improvements implemented after this review.

McBee assisted this hospital with generating additional reimbursement while also providing assurance that they have the appropriate compliant processes in place to capture revenue.

$750k
-in-
RECOVERED REVENUE

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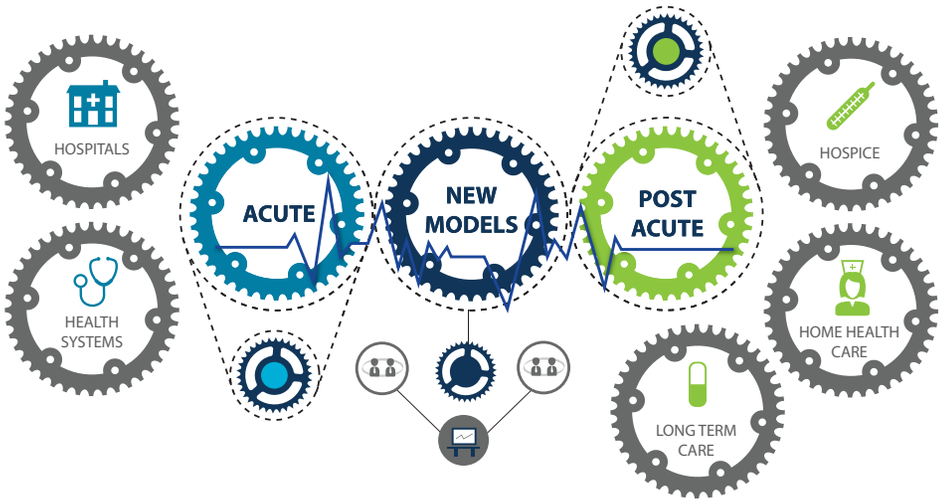

Our expertise is **guaranteed**. Our solutions ***empower***.

OUR SERVICES

With a client base that spans the continuum of care, our insight into both acute and post acute operations will *position your organization to thrive* under new models.

CARE MANAGEMENT SUPPORT | **BUNDLED PAYMENT SOLUTIONS**

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